

The Service Companies Fact Sheet

Company Headquarters

Miami

Las Vegas

Contact Information

14750 NW 77th Ct, Ste 100

2260 Corporate Cir, Ste 480 Henderson, NV 89074

Miami Lakes, FL 33016

(305) 681-8800 Office

(800) 385-8800 Toll Free

Ownership

Apriori Capital and Vision Capital

When Founded

1987

Our Service Code

- 1. Service is not what we do It is who we are.
- 2. We come to work to make our customers shine.
- 3. We are guests in our customer's "house".
- 4. We trust our co-workers, in all ways.
- 5. We leverage our expertise to solve problems.

Brand Promise

To consistently deliver flawless service, which greatly enhances the guest experience, and adds significant value to the business of our hospitality customers.

Operational Companies

Heart of House Services IRS International **Acrobat Outsourcing**

Services

Heart of House Services

- Turn-key Housekeeping
- **EVS/Casino Area Cleaning**
- Stewarding
- **Public Area Cleaning**
- Third Shift Cleaning
- Kitchen Deep-Cleaning
- Laundry

Acrobat Outsourcing

- Food & Beverage and **Hospitality Staffing**
 - **Corporate Dining**
 - Stadiums/Arenas
 - Hotels, Casinos and Resorts
 - Schools/Universities
 - Hospitals/Senior Living
 - **Country Clubs**
 - Conventions
 - Caterers/Restaurants

IRS International

- · Window and Chandelier Cleaning
- **Pressure Washing**
- **Pool Cleaning and** Maintenance
- **Exterior Building**
 - Maintenance and Recaulking
- Brand-Mandated Guest Room Deep Cleaning



Leadership Team President & Chief Executive Officer: Steve Wilson

Chief Financial Officer: **Bruce Ballard**Chief Operating Officer: **Kurt Wong**

Senior Vice President of Sales & Marketing: **John Thiesfeld** General Manager of JRS International: **Joel Shumaker**

Chief Executive Officer of Acrobat Outsourcing: **Steve Scher**Senior Vice President of Business Development: **Victor Lopez**Vice President of Financial Planning and Analysis: **Patricia Fonseca**

Senior Vice President of Operations: Keith Gaines

Senior Vice President of Human Resources: Matt Sanfilippo

Field Leadership Organization for Heart of House Services

President/CEO: Steve Wilson

COO: Kurt Wong

RVP Operations: One per region (3 nationally)
Area Manager: One per geography (7 nationally)

Property Manager: One per property Supervisors: 2 - 7 per property

Hourly Cleaners: 20 - 300+ per property

Management Structure Each customer location is managed by a local property manager who

is no more than two levels from corporate leadership.

Number of Employees 10,000+

Number of Customers 750+

Industries Served Hotels, Casinos and Resorts Hospitals/Senior Living

Corporate Dining Country Clubs
Stadiums/Arenas Convention Centers
Schools/Universities Caterers/Restaurants

Locations 34 states and the Caribbean

Sample of Current Client Brands • Four Seasons • Caesars Entertainment

Hyatt
 Pinnacle Entertainment

Intercontinental • Marriott